

TippingPoint Corporate Overview

DATASHEET – Corporate Overview

TippingPoint is a leading global provider of comprehensive network security solutions that address the security and regulatory compliance needs of complex network environments for enterprises, government agencies, service providers and academic institutions. With TippingPoint, network infrastructure, applications, and critical data are protected from malicious cyber attacks. TippingPoint's 360° approach to network security enables enterprises to enforce security policies across all users, devices, traffic flows and content; while preserving existing infrastructure and ensuring business continuity to help lower total cost of ownership.

TippingPoint Employees

300

Web Sites

www.tippingpoint.com
dvlabs.tippingpoint.com
threatlinq.tippingpoint.com
www.zerodayinitiative.com

Global Presence

7501 North Capital of Texas Hwy.

Building B

Austin, Texas 78731 U.S.A.

Canada, Mexico, Brazil, Germany, The Netherlands, United Kingdom, France, Italy, Spain, Sweden, Poland, Russia, South Africa, UAE, Saudi Arabia, India, Singapore, Australia, Korea, Japan, Taiwan, Hong Kong and China

Trading Symbol

NASDAQ: COMS

Parent Company: 3Com Corporation

TippingPoint Leadership

Alan Kessler

President

Stephen Driggers

Vice President Sales, Americas

Paul Couturier

Vice President and General Manager, EMEA and APAC

Michael Callahan

Vice President, Marketing

Dave Larson

Vice President, Integrated Product Strategy

Don Ward

Vice President, Technical Field Operations

TippingPoint has been pioneering the IPS market since it launched the first network-based IPS in 2002, and continuously leads the industry by being first to market with innovative features such as spyware protection, quarantine protection, multi-gigabit throughput and phishing protection. TippingPoint is the only IPS that offers VoIP security, bandwidth management, Peer-to-Peer Protection, and default "Recommended Settings" to accurately block malicious traffic automatically upon installation without tuning. Our innovative approach offers customers unmatched network-based security with unrivaled economics, ultra-high performance, scalability and reliability.

Intrusion Prevention Systems

TippingPoint's Intrusion Prevention Systems provide Application Protection, Performance Protection and Infrastructure Protection at gigabit speeds through total packet inspection:

- Application Protection capabilities provide fast, accurate, reliable protection from internal and external cyber attacks.
- Through its Infrastructure Protection capabilities, the TippingPoint IPS protects VoIP infrastructure, routers, switches, DNS and other critical infrastructure from targeted attacks and traffic anomalies.

- TippingPoint's Performance Protection capabilities enable customers to throttle non-mission critical applications that hijack valuable bandwidth and IT resources, thereby aligning network resources and business-critical application performance.

The low latency and switch-like performance characteristics of TippingPoint's IPS allow it to be placed in-line at the core, at the perimeter, on internal network segments and at remote site locations with no adverse network impact. These powerful enforcement points can be centrally controlled by TippingPoint's Security Management System (SMS) to institute and enforce business-wide security policies. This pervasive presence allows TippingPoint to see all network traffic and protect against external as well as internal attacks; increase bandwidth availability; accelerate network performance for mission-critical applications and alleviate the need for ad-hoc and emergency patching.

Core Controller

TippingPoint Core Controller is an in-line, network-based appliance that enables 10Gbps bi-directional intrusion prevention system (IPS) traffic inspection; policy-based flow management; and comprehensive security without impacting network

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performance. Traffic entering the TippingPoint Core Controller is intelligently flow balanced to a bank of TippingPoint IPS's where traffic inspection and enforcement are performed. Providing carrier-class reliability and redundancy, the TippingPoint Core Controller's intelligent learning capability enables rapid deployment with centralized management to simplify installation, configuration and ongoing monitoring. TippingPoint Core Controller's "pay-as-you-grow" model allows organizations to leverage existing investments and increase their IPS capacity as their bandwidth and security requirements dictate.

Network Access Control

TippingPoint's Network Access Control (NAC) solution enables enterprises to enforce device and user policies to ensure both endpoint compliance and granular post access compliance. This solution goes beyond traditional pre-check and post-check NAC solutions by linking device and user policies to fine-grained, continuous traffic control made possible only by an intrusion prevention system (IPS). By integrating device, user and IPS-based traffic classification and enforcement, enterprises have much greater control over network access and usage, while reducing network security cost and complexity. TippingPoint NAC interoperates with the TippingPoint IPS to ensure all malicious traffic is blocked from each endpoint and suspect or non-compliant

traffic triggers other policy-controlled actions, including blocking, quarantining, alerting or rate shaping. Now network and security personnel have unprecedented control over the entire network perimeter with integrated policy-based visibility and control of users, devices and traffic flows.

DVLabs

TippingPoint's DVLabs is the premier research organization for vulnerability analysis and discovery, ensuring TippingPoint customers have the best preemptive protection for vulnerabilities and zero day issues. The team consists of industry recognized security researchers that apply cutting-edge engineering, reverse engineering and analysis talents in their daily operations. The by-product of these efforts fuels the creation of vulnerability filters that are automatically delivered to TippingPoint customers' intrusion prevention systems through the Digital Vaccine® service.

The DVLabs Web site serves as a portal into the research laboratories headquartered in Austin, Texas. Items of interest on the portal include upcoming and published security advisories, upcoming speaking engagements at security conferences, team blogs and contributions to various initiatives and collaborative security projects in the industry. For more information, visit the DVLabs portal at dvlabs.tippingpoint.com.

Digital Vaccine®

Developed by DVLabs, TippingPoint's team of world-renowned security researchers, the TippingPoint Digital Vaccine service delivers comprehensive security filters to TippingPoint Intrusion Prevention Systems not only to address specific exploits, but also potential attack permutations to protect customers from emerging and Zero-Day threats. With a variety of filters written to cover an entire vulnerability, the Digital Vaccine service provides attack recognition accuracy without compromising network performance.

The Digital Vaccine filters are delivered to customers twice a week, or immediately when critical vulnerabilities and threats emerge, and can be deployed automatically with no user interaction required.

ThreatLinQ

TippingPoint's ThreatLinQ security intelligence portal is an easy-to-use, real-time threat monitoring console that provides a means to evaluate the changing threat landscape and connect that to specific intrusion prevention system (IPS) policy changes. ThreatLinQ gives organizations the ability to proactively optimize their network security in order to reduce unnecessary business risks based on a detailed real-time analysis of today's threat landscape.

Corporate Headquarters:

7501B North Capital of Texas Hwy.
Austin, Texas 78731 USA
+1 512 681 8000
+1 888 TRUE IPS

European Headquarters:

Herengracht 466, 2nd Floor
1017 CA Amsterdam
The Netherlands
+31 20 521 0450

Asia Pacific Headquarters:

47 Scotts Road
#11-03 Goldbell Towers
Singapore 228233
+65 6213 5999

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